

**Penn West Conference UCC  
Profit & Loss Prev Year Comparison**

2018 and 2017

|    | A   | B | C  | D | E | F          | G | H          | I | J          | K | L        |
|----|---|---|--|---|---|------------|---|------------|---|------------|---|----------|
|    |   |   |  |   |   | 2018       |   | 2017       |   | \$ Change  |   | % Change |
| 1  |   |   |  |   |   |            |   |            |   |            |   |          |
| 2  |   |   |  |   |   |            |   |            |   |            |   |          |
| 3  | <b>Income</b>                                 |   |  |   |   |            |   |            |   |            |   |          |
| 4  | <b>40000 · OCWM Gifts &amp; Contributions</b> |   |  |   |   |            |   |            |   |            |   |          |
| 5  |   |   | <b>41000 · OCWM - Basic Support</b>                    |   |   |            |   |            |   |            |   |          |
| 6  |   |   | <b>41111 · OCWM - Conference Basic Support</b>         |   |   |            |   |            |   |            |   |          |
| 7  |   |   | <b>41112 · Faithful Stewards</b>                       |   |   | 9,004.94   |   | 7,826.43   |   | 1,178.51   |   | 15.06%   |
| 8  |   |   | <b>41111 · OCWM - Conference Basic Support - Other</b> |   |   | 194,588.66 |   | 194,626.65 |   | -37.99     |   | -0.02%   |
| 9  |   |   | <b>Total 41111 · OCWM - Conference Basic Support</b>   |   |   | 203,593.60 |   | 202,453.08 |   | 1,140.52   |   | 0.56%    |
| 10 |   |   | <b>41121 · OCWM - National Basic Support</b>           |   |   | 35,860.77  |   | 33,497.21  |   | 2,363.56   |   | 7.06%    |
| 11 |   |   | <b>Total 41000 · OCWM - Basic Support</b>              |   |   | 239,454.37 |   | 235,950.29 |   | 3,504.08   |   | 1.49%    |
| 12 |   |   | <b>Total 40000 · OCWM Gifts &amp; Contributions</b>    |   |   | 239,454.37 |   | 235,950.29 |   | 3,504.08   |   | 1.49%    |
| 13 | <b>42001 · Non-OCWM Income</b>                |   |  |   |   |            |   |            |   |            |   |          |
| 14 |   |   | <b>42000 · Interest/Dividends Income</b>               |   |   |            |   |            |   |            |   |          |
| 15 |   |   | <b>42201 · Interest - Investments</b>                  |   |   | 19,388.88  |   | 20,546.14  |   | -1,157.26  |   | -5.63%   |
| 16 |   |   | <b>Total 42000 · Interest/Dividends Income</b>         |   |   | 19,388.88  |   | 20,546.14  |   | -1,157.26  |   | -5.63%   |
| 17 | <b>46300 · Committee &amp; Team Receipts</b>  |   |  |   |   |            |   |            |   |            |   |          |
| 18 |   |   | <b>46310 · Committees &amp; Teams - Other</b>          |   |   | 1,198.70   |   | 3,241.00   |   | -2,042.30  |   | -63.02%  |
| 19 |   |   | <b>Total 46300 · Committee &amp; Team Receipts</b>     |   |   | 1,198.70   |   | 3,241.00   |   | -2,042.30  |   | -63.02%  |
| 20 | <b>47700 · Annual Meeting Receipts</b>        |   |  |   |   |            |   |            |   |            |   |          |
| 21 |   |   | <b>47710 · Annual Mtg Registrations/Fees</b>           |   |   | 15,100.00  |   | 17,519.00  |   | -2,419.00  |   | -13.81%  |
| 22 |   |   | <b>47720 · Annual Mtg Offerings</b>                    |   |   | 1,698.34   |   | 2,949.25   |   | -1,250.91  |   | -42.42%  |
| 23 |   |   | <b>47700 · Annual Meeting Receipts - Other</b>         |   |   | 890.00     |   | 1,048.00   |   | -158.00    |   | -15.08%  |
| 24 |   |   | <b>Total 47700 · Annual Meeting Receipts</b>           |   |   | 17,688.34  |   | 21,516.25  |   | -3,827.91  |   | -17.79%  |
| 25 | <b>47800 · Licensed Min School Receipts</b>   |   |  |   |   |            |   |            |   |            |   |          |
| 26 |   |   | <b>47810 · Licensed Min School Receipts</b>            |   |   | 1,930.00   |   | 2,040.00   |   | -110.00    |   | -5.39%   |
| 27 |   |   | <b>47800 · Licensed Min School Receipts - Other</b>    |   |   | 0.00       |   | 0.00       |   | 0.00       |   | 0.0%     |
| 28 |   |   | <b>Total 47800 · Licensed Min School Receipts</b>      |   |   | 1,930.00   |   | 2,040.00   |   | -110.00    |   | -5.39%   |
| 29 | <b>48000 · Other Receipts</b>                 |   |  |   |   |            |   |            |   |            |   |          |
| 30 |   |   | <b>48110 · Directed Gifts to Conference</b>            |   |   | 0.00       |   | 18,784.00  |   | -18,784.00 |   | -100.0%  |
| 31 |   |   | <b>48190 · Income - Miscellaneous</b>                  |   |   | 0.00       |   | 60.00      |   | -60.00     |   | -100.0%  |
| 32 |   |   | <b>48900 · Offset CC Fees</b>                          |   |   | 14.81      |   | 5.94       |   | 8.87       |   | 149.33%  |
| 33 |   |   | <b>Total 48000 · Other Receipts</b>                    |   |   | 14.81      |   | 18,849.94  |   | -18,835.13 |   | -99.92%  |
| 34 |   |   | <b>42001 · Non-OCWM Income - Other</b>                 |   |   | -500.00    |   | 0.00       |   | -500.00    |   | -100.0%  |
| 35 |   |   | <b>Total 42001 · Non-OCWM Income</b>                   |   |   | 39,720.73  |   | 66,193.33  |   | -26,472.60 |   | -39.99%  |
| 36 | <b>49000 · Fund Activity Income</b>           |   |  |   |   |            |   |            |   |            |   |          |
| 37 |   |   | <b>49123 · Youth Progrmming Fd Income</b>              |   |   | 0.00       |   | 5,164.00   |   | -5,164.00  |   | -100.0%  |
| 38 |   |   | <b>49150 · Somerset Trust Income</b>                   |   |   | 7,608.12   |   | 0.00       |   | 7,608.12   |   | 100.0%   |
| 39 |   |   | <b>Total 49000 · Fund Activity Income</b>              |   |   | 7,608.12   |   | 5,164.00   |   | 2,444.12   |   | 47.33%   |
| 40 | <b>Total Income</b>                           |   |  |   |   | 286,783.22 |   | 307,307.62 |   | -20,524.40 |   | -6.68%   |
| 41 |   |   |  |   |   | 286,783.22 |   | 307,307.62 |   | -20,524.40 |   | -6.68%   |
| 42 | <b>Expense</b>                                |   |  |   |   |            |   |            |   |            |   |          |
| 43 | <b>51000 · Payments to Nat'l UCC</b>          |   |  |   |   |            |   |            |   |            |   |          |
| 44 |   |   | <b>51121 · OCWM-National Basic Support Pmt</b>         |   |   | 42,254.67  |   | 33,517.21  |   | 8,737.46   |   | 26.07%   |
| 45 |   |   | <b>Total 51000 · Payments to Nat'l UCC</b>             |   |   | 42,254.67  |   | 33,517.21  |   | 8,737.46   |   | 26.07%   |

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|----|---|--|---|---|---|-------------------|---|-------------------|---|-------------------|---|-----------------|
| 1  |   |  |   |   |   |                   |   |                   |   |                   |   |                 |
| 2  |   |  |   |   |   | <b>2018</b>       |   | <b>2017</b>       |   | <b>\$ Change</b>  |   | <b>% Change</b> |
| 46 |   | <b>52000 · Salaries &amp; Wages</b>            |   |   |   |                   |   |                   |   |                   |   |                 |
| 47 |   |  | 52110 · Salary - Conference Minister    |   |   | 50,700.00         |   | 50,448.00         |   | 252.00            |   | 0.5%            |
| 48 |   |  | 52120 · Housing Allowance-Conf Minister |   |   | 33,600.00         |   | 33,600.00         |   | 0.00              |   | 0.0%            |
| 49 |   |  | 52211 · Salary-Admin. Assistant         |   |   | 41,700.00         |   | 41,433.12         |   | 266.88            |   | 0.64%           |
| 50 |   |  | 52221 · Salary-Assoc. for Youth Ministr |   |   | 6,474.93          |   | 7,308.00          |   | -833.07           |   | -11.4%          |
| 51 |   | <b>Total 52000 · Salaries &amp; Wages</b>      |   |   |   | <b>132,474.93</b> |   | <b>132,789.12</b> |   | <b>-314.19</b>    |   | <b>-0.24%</b>   |
| 52 |   | <b>52300 · Payroll Taxes</b>                   |   |   |   |                   |   |                   |   |                   |   |                 |
| 53 |   |  | 52310 · FICA Payroll Taxes-Employer     |   |   | 3,685.39          |   | 3,728.70          |   | -43.31            |   | -1.16%          |
| 54 |   |  | 66000 · Payroll Expenses                |   |   | 492.90            |   | 460.04            |   | 32.86             |   | 7.14%           |
| 55 |   | <b>Total 52300 · Payroll Taxes</b>             |   |   |   | <b>4,178.29</b>   |   | <b>4,188.74</b>   |   | <b>-10.45</b>     |   | <b>-0.25%</b>   |
| 56 |   | <b>52400 · Employee Benefits</b>               |   |   |   |                   |   |                   |   |                   |   |                 |
| 57 |   |  | 52410 · Annuity-Conf. Minister          |   |   | 9,835.00          |   | 14,717.22         |   | -4,882.22         |   | -33.17%         |
| 58 |   |  | 52411 · Health Ins-Conf Minister        |   |   | 10,321.50         |   | 14,673.00         |   | -4,351.50         |   | -29.66%         |
| 59 |   |  | 52412 · Life & Disb Ins-Conf Minister   |   |   | 1,053.77          |   | 1,576.85          |   | -523.08           |   | -33.17%         |
| 60 |   |  | 52420 · Annuity-Admin Assistant         |   |   | 1,737.38          |   | 0.00              |   | 1,737.38          |   | 100.0%          |
| 61 |   |  | 52421 · Health Ins-Office Staff         |   |   | 518.00            |   | 2,072.00          |   | -1,554.00         |   | -75.0%          |
| 62 |   |  | 52422 · Life & Disb Ins-Office Staff    |   |   | -1,070.75         |   | 0.00              |   | -1,070.75         |   | -100.0%         |
| 63 |   | <b>Total 52400 · Employee Benefits</b>         |   |   |   | <b>22,394.90</b>  |   | <b>33,039.07</b>  |   | <b>-10,644.17</b> |   | <b>-32.22%</b>  |
| 64 |   | <b>52500 · Other Personnel Costs</b>           |   |   |   |                   |   |                   |   |                   |   |                 |
| 65 |   |  | 52510 · Travel Expense-Conf Minister    |   |   | 15,027.03         |   | 14,543.61         |   | 483.42            |   | 3.32%           |
| 66 |   |  | 52515 · Travel Expense-Youth Assoc      |   |   | 591.15            |   | 0.00              |   | 591.15            |   | 100.0%          |
| 67 |   |  | 52550 · Workers Comp Insurance          |   |   | 2,171.00          |   | -901.00           |   | 3,072.00          |   | 340.95%         |
| 68 |   |  | 52560 · Misc Personnel Costs            |   |   | 0.00              |   | 99.00             |   | -99.00            |   | -100.0%         |
| 69 |   | <b>Total 52500 · Other Personnel Costs</b>     |   |   |   | <b>17,789.18</b>  |   | <b>13,741.61</b>  |   | <b>4,047.57</b>   |   | <b>29.46%</b>   |
| 70 |   | <b>53000 · Office Expenses</b>                 |   |   |   |                   |   |                   |   |                   |   |                 |
| 71 |   |  | 53101 · Telephone/Internet Pkg Office   |   |   | 0.00              |   | 44.97             |   | -44.97            |   | -100.0%         |
| 72 |   |  | 53103 · Cell Phone                      |   |   | 1,101.88          |   | 744.03            |   | 357.85            |   | 48.1%           |
| 73 |   |  | 53110 · Utilities                       |   |   | 3,000.00          |   | 3,000.00          |   | 0.00              |   | 0.0%            |
| 74 |   |  | 53120 · Office Supplies                 |   |   | 1,040.66          |   | 1,104.84          |   | -64.18            |   | -5.81%          |
| 75 |   |  | 53130 · Postage/Shipping/Courier        |   |   | 2,628.69          |   | 2,478.68          |   | 150.01            |   | 6.05%           |
| 76 |   |  | 53135 · Publications & Printing Costs   |   |   | 594.11            |   | 32.50             |   | 561.61            |   | 1,728.03%       |
| 77 |   |  | 53210 · Computer Software/Hardware Cost |   |   | 492.90            |   | 0.00              |   | 492.90            |   | 100.0%          |
| 78 |   |  | 53229 · Office Expenses-Other           |   |   | 4.98              |   | 243.99            |   | -239.01           |   | -97.96%         |
| 79 |   |  | 53230 · Rent expense                    |   |   | 5,100.00          |   | 5,100.00          |   | 0.00              |   | 0.0%            |
| 80 |   |  | 53310 · Subscription/Magazine/Publica   |   |   | 35.44             |   | 0.00              |   | 35.44             |   | 100.0%          |
| 81 |   |  | 53410 · License/Fees/Permits            |   |   | 216.00            |   | 208.00            |   | 8.00              |   | 3.85%           |
| 82 |   | <b>Total 53000 · Office Expenses</b>           |   |   |   | <b>14,214.66</b>  |   | <b>12,957.01</b>  |   | <b>1,257.65</b>   |   | <b>9.71%</b>    |
| 83 |   | <b>54000 · Repairs &amp; Maintenance</b>       |   |   |   |                   |   |                   |   |                   |   |                 |
| 84 |   |  | 54120 · R&M Computers                   |   |   | 3,115.60          |   | 2,970.52          |   | 145.08            |   | 4.88%           |
| 85 |   |  | 54170 · Lease/Rental Equip Contracts    |   |   | 0.00              |   | 286.21            |   | -286.21           |   | -100.0%         |
| 86 |   | <b>Total 54000 · Repairs &amp; Maintenance</b> |   |   |   | <b>3,115.60</b>   |   | <b>3,256.73</b>   |   | <b>-141.13</b>    |   | <b>-4.33%</b>   |
| 87 |   | <b>55000 · Outside Professional Services</b>   |   |   |   |                   |   |                   |   |                   |   |                 |
| 88 |   |  | 55210 · Auditing & Accounting           |   |   | 0.00              |   | 4,500.00          |   | -4,500.00         |   | -100.0%         |

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|-----|----------------------|---|--|---|---|-----------------|------------|------------------|------------|-------------------|-----------|-----------------|--------|
| 1   |                      |   |  |   |   |                 |            |                  |            |                   |           |                 |        |
| 2   |                      |   |  |   |   | <b>2018</b>     |            | <b>2017</b>      |            | <b>\$ Change</b>  |           | <b>% Change</b> |        |
| 89  |                      |   | 55310 · Legal Fees                                 |   |   | 360.00          |            | 120.00           |            | 240.00            |           | 200.0%          |        |
| 90  |                      |   | 55420 · Web Site Maintenance Fees                  |   |   | 1,018.83        |            | 419.63           |            | 599.20            |           | 142.79%         |        |
| 91  |                      |   | <b>Total 55000 · Outside Professional Services</b> |   |   | 1,378.83        |            | 5,039.63         |            | -3,660.80         |           | -72.64%         |        |
| 92  |                      |   | <b>56000 · General Expenses</b>                    |   |   |                 |            |                  |            |                   |           |                 |        |
| 93  |                      |   | 56110 · Council of Conf Ministers                  |   |   | 3,843.74        |            | 3,889.25         |            | -45.51            |           | -1.17%          |        |
| 94  |                      |   | 56120 · General Synod Delegates                    |   |   | 4,999.92        |            | 4,999.92         |            | 0.00              |           | 0.0%            |        |
| 95  |                      |   | 56160 · Insurance-Contents & Liability             |   |   | 5,626.50        |            | 5,475.25         |            | 151.25            |           | 2.76%           |        |
| 96  |                      |   | 56190 · Other General Expenses                     |   |   | 1,248.02        |            | 125.46           |            | 1,122.56          |           | 894.76%         |        |
| 97  |                      |   | <b>Total 56000 · General Expenses</b>              |   |   | 15,718.18       |            | 14,489.88        |            | 1,228.30          |           | 8.48%           |        |
| 98  |                      |   | <b>57000 · Program Costs</b>                       |   |   |                 |            |                  |            |                   |           |                 |        |
| 99  |                      |   | <b>57200 · Mission Partners</b>                    |   |   |                 |            |                  |            |                   |           |                 |        |
| 100 |                      |   | 57210 · Lancaster Seminary                         |   |   | 1,000.00        |            | 1,000.00         |            | 0.00              |           | 0.0%            |        |
| 101 |                      |   | 57220 · Living Waters                              |   |   | 1,000.00        |            | 1,000.00         |            | 0.00              |           | 0.0%            |        |
| 102 |                      |   | 57230 · Christian Assoc of SW PA                   |   |   | 1,341.92        |            | 1,000.00         |            | 341.92            |           | 34.19%          |        |
| 103 |                      |   | 57240 · PA Council of Churches                     |   |   | 1,000.00        |            | 1,000.00         |            | 0.00              |           | 0.0%            |        |
| 104 |                      |   | <b>Total 57200 · Mission Partners</b>              |   |   | 4,341.92        |            | 4,000.00         |            | 341.92            |           | 8.55%           |        |
| 105 |                      |   | <b>57300 · Other Program Costs</b>                 |   |   |                 |            |                  |            |                   |           |                 |        |
| 106 |                      |   | 57310 · Health Ins Retired Ministers               |   |   | 920.76          |            | 4,383.70         |            | -3,462.94         |           | -79.0%          |        |
| 107 |                      |   | 57340 · Church & Ministry Costs                    |   |   | 838.34          |            | 169.69           |            | 668.65            |           | 394.04%         |        |
| 108 |                      |   | 57350 · Board of Directors Costs                   |   |   | 131.24          |            | 1,899.19         |            | -1,767.95         |           | -93.09%         |        |
| 109 |                      |   | 57360 · Personnel Committee Costs                  |   |   | 50.00           |            | 550.00           |            | -500.00           |           | -90.91%         |        |
| 110 |                      |   | 57370 · Committees & Teams Cost-Other              |   |   | 586.32          |            | 513.85           |            | 72.47             |           | 14.1%           |        |
| 111 |                      |   | 58900 · CC Fees                                    |   |   | 820.13          |            | 1,025.39         |            | -205.26           |           | -20.02%         |        |
| 112 |                      |   | <b>Total 57300 · Other Program Costs</b>           |   |   | 3,346.79        |            | 8,541.82         |            | -5,195.03         |           | -60.82%         |        |
| 113 |                      |   | <b>57700 · Annual Meeting</b>                      |   |   |                 |            |                  |            |                   |           |                 |        |
| 114 |                      |   | 57710 · Annual Meeting Expenses                    |   |   | 16,186.07       |            | 15,303.91        |            | 882.16            |           | 5.76%           |        |
| 115 |                      |   | 57720 · Annual Mtg Offering Disbursed              |   |   | 1,898.34        |            | 2,949.25         |            | -1,050.91         |           | -35.63%         |        |
| 116 |                      |   | <b>Total 57700 · Annual Meeting</b>                |   |   | 18,084.41       |            | 18,253.16        |            | -168.75           |           | -0.92%          |        |
| 117 |                      |   | 57810 · Licensed Ministry School Exp               |   |   | 4,446.11        |            | 4,485.79         |            | -39.68            |           | -0.89%          |        |
| 118 |                      |   | <b>Total 57000 · Program Costs</b>                 |   |   | 30,219.23       |            | 35,280.77        |            | -5,061.54         |           | -14.35%         |        |
| 119 |                      |   | <b>59000 · Fund Activity Expense</b>               |   |   |                 |            |                  |            |                   |           |                 |        |
| 120 |                      |   | 59010 · Pass Thru Mission Expense                  |   |   | 0.00            |            | 1,971.00         |            | -1,971.00         |           | -100.0%         |        |
| 121 |                      |   | 59123 · Youth Programming Fd Expense               |   |   | 0.00            |            | 200.00           |            | -200.00           |           | -100.0%         |        |
| 122 |                      |   | <b>Total 59000 · Fund Activity Expense</b>         |   |   | 0.00            |            | 2,171.00         |            | -2,171.00         |           | -100.0%         |        |
| 123 |                      |   | <b>66900 · Reconciliation Discrepancies</b>        |   |   | 0.00            |            | 0.00             |            | 0.00              |           | 0.0%            |        |
| 124 | <b>Total Expense</b> |   |  |   |   |                 | 283,738.47 |                  | 290,470.77 |                   | -6,732.30 |                 | -2.32% |
| 125 |                      |   |  |   |   | <b>3,044.75</b> |            | <b>16,836.85</b> |            | <b>-13,792.10</b> |           | <b>-81.92%</b>  |        |